

**Quarterly report**

Quarterly report on results for the third quarter ended 30th November 2004.  
The figures have not been audited.

**CONDENSED BALANCE SHEET**

	AS AT END OF CURRENT QUARTER <u>30.11.2004</u> RM'000	AS AT PRECEDING FINANCIAL YEAR END <u>29.2.2004 (Audited)</u> RM'000
<b>PROPERTY, PLANT AND EQUIPMENT</b>	8,999	5,782
<b>INTANGIBLE ASSETS</b>		
Research & Development Cost Deferred	3,649	1,285
Intangible Assets- Intellectual Property	15,138	15,597
	<u>18,787</u>	<u>16,882</u>
<b>CURRENT ASSETS</b>		
Trade Receivables	5,912	1,853
Other Receivables	982	246
Cash and cash equivalents		
Deposits placed with licenced banks	9,641	16,261
Cash and bank balances	1,294	1,833
	<u>17,829</u>	<u>20,193</u>
<b>CURRENT LIABILITIES</b>		
Trade Payables	141	24
Other Payables	10	433
Hire purchase creditors	51	248
Term loan	-	155
	<u>202</u>	<u>860</u>
<b>NET CURRENT ASSETS</b>	<u>17,627</u>	<u>19,333</u>
	<u>45,413</u>	<u>41,997</u>
<b>Financed by:</b>		
Share capital		
Ordinary shares of RM0.10 each	20,000	20,000
Reserves		
Share Premium	14,462	14,462
Retained Profit	10,813	7,535
	<u>45,275</u>	<u>41,997</u>
<b>NON CURRENT LIABILITY</b>		
Hire purchase creditors	138	-
	<u>45,413</u>	<u>41,997</u>
<b>Net tangible assets per share (RM)</b>	<b>0.1324</b>	<b>0.1256</b>

The Condensed Balance Sheet should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.

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### CONDENSED INCOME STATEMENT

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Year Quarter 30-11-2004 RM '000	Preceding Yr Corresponding Quarter 30-11-2003 RM '000	Current Year To Date 30-11-2004 RM '000	Preceding Yr Corresponding Yr To Date 30-11-2003 RM '000
<b>Revenue</b>	<b>2,511</b>	2,175	<b>7,782</b>	6,261
Cost of services	(269)	(315)	(853)	(842)
<b>Gross profit</b>	<b>2,242</b>	1,860	<b>6,929</b>	5,419
Other income	69	-	258	7
Administration expenses	(669)	(450)	(2,490)	(1,735)
Depreciation and amortisation	(505)	(375)	(1,395)	(1,125)
<b>Operating profit</b>	<b>1,137</b>	1,035	<b>3,302</b>	2,566
Finance costs	(2)	(15)	(24)	(49)
Profit before tax	1,135	1,020	3,278	2,517
Taxation	-	-	-	-
Profit after tax	1,135	1,020	3,278	2,517
Minority interests	-	-	-	-
Net profit for the period	<b>1,135</b>	1,020	<b>3,278</b>	2,517
Total shares	<b>200,000,000</b>	140,000,000	<b>200,000,000</b>	140,000,000
Earnings per share (sen) :				
- basic (10 sen par value)	<b>0.57</b>	0.73	<b>1.64</b>	1.80

The Condensed Income Statements should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.

#### Note:

The Earnings per share is lower than the previous corresponding quarter due to an increase in the number of shares from 140 million to 200 million following the public issue of 60 million shares pursuant to the listing.

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**CONDENSED STATEMENT OF CHANGES IN EQUITY  
FOR THE PERIOD ENDED 30 NOVEMBER 2004**

Group	<u>Share capital</u> RM'000	<u>Share premium</u> RM'000	<u>Distributable Retained profits</u> RM'000	<u>Total</u> RM'000
As at 28 February 2003	14,000	4,182	4,905	23,087
Issue of shares	6,000	12,000	-	18,000
Listing expenses	-	(1,720)	-	(1,720)
Net profit for the financial year	-	-	2,630	2,630
<b>As at 29 February 2004</b>	<b>20,000</b>	<b>14,462</b>	<b>7,535</b>	<b>41,997</b>
<b>Net profit for the period</b>	<b>-</b>	<b>-</b>	<b>3,278</b>	<b>3,278</b>
<b>As at 30 November 2004</b>	<b>20,000</b>	<b>14,462</b>	<b>10,813</b>	<b>45,275</b>

The Condensed Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.

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**CONDENSED CASH FLOW STATEMENT  
FOR THE PERIOD FROM 1 MARCH 2004 TO 30 NOVEMBER 2004**

	<b>1.3.2004 to 30.11.2004</b>
	RM '000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Profit for the period	3,278
Adjustments for:	
Amortization of development costs	164
Amortization of Intellectual Property	459
Depreciation	772
Interest expense	24
	4,697
Operating profit before working capital changes	4,697
Changes in working capital:	
Trade and other receivables	(4,795)
Trade and other payables	(306)
	(404)
Cash used in operations	(404)
Development cost paid	(1,610)
Net cash used in operating activities	(2,014)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchase of property, plant and equipment	(4,907)
Fixed deposits discharged as collateral	140
Net cash used in investing activities	(4,767)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
Repayment of term loan and other borrowings	(416)
Hire purchase obtained	202
Interest paid	(24)
Net cash used in financing activities	(238)
<b>Net decrease in cash and cash equivalents</b>	(7,019)
<b>Cash and cash equivalents at beginning of financial period</b>	17,954
<b>Cash and cash equivalents at end of financial period</b>	10,935
<b>Cash and cash equivalents comprise</b>	
Cash and bank balances	1,294
Deposits	9,641
	10,935

The Condensed Cash Flow Statement should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.

## Quarterly report

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### A1. BASIS OF PREPARATION

The accounting policies and methods of computation adopted by the Company in the interim financial statements are consistent with those adopted for the financial year ended 29 February 2004.

### A2. AUDIT REPORT OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the financial statements for the year ended 29 February 2004 was not qualified.

### A3. SEASONALITY OR CYCLICALITY OF INTERIM OPERATIONS

The Company's business operations are not affected by any significant seasonal or cyclical factors.

### A4. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

During the quarter under review, there were no items or events that arose, which affected assets, liabilities, equity, net income or cash flows, that are unusual by reason of their nature, size or incidence.

### A5. CHANGES IN ESTIMATES

There were no changes in estimates that had a material effect in the current quarter.

### A6. ISSUANCE, CANCELLATIONS, REPURCHASES, RESALE AND REPAYMENTS OF DEBT AND EQUITY SECURITIES

There were no issuances and repayment of debt and equity securities, share buy-backs, share cancellation, shares held as treasury shares or resale of treasury shares for the current financial period to date.

### A7. DIVIDENDS

No dividends were paid and/or declared during the quarter under review.

### A8. SEGMENTAL REPORTING

There is no segmental reporting for the Company's businesses as the Company is involved in a single business activity.

### A9. VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT

The Company did not carry out any valuation on its property, plant and equipment.

## Quarterly report

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### A10. MATERIAL EVENTS SUBSEQUENT TO THE CURRENT QUARTER

There were no material events since the end of this current quarter up to date of this announcement.

### A11. CHANGES IN COMPOSITION OF THE COMPANY

There were no changes in the composition of the Company for the current quarter including business combination, acquisition or disposal of subsidiaries, restructuring and discontinuing operations.

### A12. CONTINGENT LIABILITIES

There were no contingent liabilities other than those disclosed in the section on Borrowings and Material Litigation.

## ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS

### B1. REVIEW OF THE RESULTS FOR THE QUARTER ENDED 30 NOVEMBER 2004

During the quarter under review, the Company registered sales and gross profit of approximately RM2.5 million and RM2.2 million respectively. There is a slight decrease in the sales and gross profits in the current quarter when compared to the previous quarter sales and gross profit of approximately RM2.6 million and RM2.3 million respectively.

### B2. MATERIAL CHANGE IN PROFIT BEFORE TAX IN COMPARISON TO THE PREVIOUS QUARTER

During the quarter under review, the Company registered a profit before tax of approximately RM1.1 million. There was no significant difference from the profit before tax of the previous quarter ended 31 August 2004 of approximately RM1.1 million.

### B3. CURRENT YEAR PROSPECTS

In the light of the growth of the IT and IT related industries both locally and globally, the Company is expected to benefit from this positive development. As such, the Directors anticipate that the Company will achieve better performance for the current financial year as compared to that of the previous financial year.

### B4. PROFIT FORECAST

Not applicable.

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### B5. TAXATION

The Company was granted pioneer status by the Ministry of Trade and Industry under the Promotion of Investment Act, 1986 for a period of five years commencing 1 March 1998. Furthermore, the Company was granted the MSC Status, which entitles the Company to have tax incentives for five years, with effect from 4 March 1998. Upon expiration in March 2003, the Company has renewed its status for another five years. On 28 July 2003, the Company had obtained approval for a further extension of 5 years to its tax-free status for the Company. As such, the Company's income is not subject to any tax during the quarter.

### B6. PROFITS OR LOSSES ON DISPOSAL OF UNQUOTED INVESTMENT/EQUITIES

The Company does not have any equity investment as at 30 November 2004.

### B7. QUOTED AND MARKETABLE SECURITIES

The Company does not have quoted and marketable securities as at 30 November 2004.

### B8. STATUS OF CORPORATE PROPOSALS ANNOUNCED BUT NOT COMPLETED

The Company was listed on the MESDAQ Market of the MSEB on 16 January 2004. A corporate proposal was announced on 11 May 2004 with regards to the PROPOSED ESTABLISHMENT OF AN EMPLOYEE SHARE OPTION SCHEME ("PROPOSED ESOS"). On 14 June 2004, the Company announced that Bursa Malaysia Securities Berhad, had approved the Proposed ESOS. The Company had on 23 August 2004 passed a resolution at an Extraordinary General Meeting held on the same day to approve the proposed ESOS. The proposed ESOS was fully implemented on 27 August 2004.

### B9. BORROWINGS

The Company does not have any borrowings as at 30 November 2004, apart from the disclosed amount of hire purchase creditors.

### B10. OFF BALANCE SHEET FINANCIAL INSTRUMENTS

There are no financial instruments with off balance sheet risks as at the date of this report.

### B11. MATERIAL LITIGATION

Save for the following, asiaEP is not engaged in any material litigation, claim or arbitration either as plaintiff or defendant, which may have a material effect on the financial position of asiaEP and the Directors do not have any knowledge of any proceedings, pending or threatened, against asiaEP or of any facts which is likely to give rise to any proceedings which may materially and adversely affect the financial position or business of asiaEP;

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**B11. MATERIAL LITIGATION (Cont'd)**

- (i) Kuala Lumpur High Court Suit No. D5-22-1910-00  
 Parties: asiaEP Sdn. Bhd. v A-Zone (M) Sdn. Bhd and Lee Keong Sek

The case is presently at the stage of proceeding to Pre-Trial Case Management. The solicitors representing the Company are of the view that the suit may take 2 to 5 years to reach trial.

- (ii) High Court Originating petition No D3-26-31-2001  
 Petitioner : Lee Chin Sin  
 Respondents : Asia Electronic Publication (Johor) Sdn. Bhd. & 4 others (Tan Boon Nunt, Lee Suet Hong, Ee Yok Seng and Tan Soong Ling)

The Company has been joined as the 6th Respondent in the Petition. The Company has directed its solicitors to appeal against this to the Court of Appeal and the solicitors are in the midst of preparing the necessary papers in relation thereto.

To mitigate any effect of this lawsuit to the Company, the Directors of asiaEP, Tan Boon Nunt and Lee Suet Hong have provided a letter of indemnity to the Company to indemnify the Company against all claims, losses, damages, costs, fees and expenses arising in the event the Petitioner is successful against the Company. The letter was submitted to the KLSE on 12 November 2003. On the other hand, the solicitors are of the opinion the Petitioner will have an uphill task in persuading the Court to allow its claims.

- (iii) Kuala Lumpur High Court Suit No D6-22-1516-2003  
 Parties : Lee Chin Sin ("the Plaintiff") v asiaEP Berhad (the "Company"), Tan Boon Nunt and Lee Suet Hong

To mitigate any effect of this lawsuit to the Company, the Directors of asiaEP, Tan Boon Nunt and Lee Suet Hong have provided a letter of indemnity to the Company to indemnify the Company against all claims, losses, damages, costs, fees and expenses arising in the event the Petitioner is successful against the Company. The letter was submitted to the KLSE on 12 November 2003.

**B12. EARNINGS PER SHARE**

		<b>Quarter ended</b>	
		<b><u>30.11.2004</u></b>	<b><u>31.08.2004</u></b>
<b>(a) Basic earnings per share</b>			
Net profit for the period	(RM'000)	1,135	1,083
Weighted average number of ordinary shares for the purpose of basic earnings per share	('000)	200,000	200,000
Basic earnings per share	(sen)	0.57	0.54
<b>(b) Diluted earnings per share</b>		Not applicable	



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**B13. PRE - ACQUISITION PROFIT**

There were no pre-acquisition profits or losses for the period ended 30 November 2004.

**B14. UTILISATION OF PROCEEDS**

As at 30 November 2004, the Company has utilised approximately 47.6% of the proceeds raised from its Initial Public Offering in January 2004.

<u>Nature of expenses</u>	Proposed Amt	Actual Utilisation		Unused Amt.
	<b>RM</b>	<b>RM</b>	<b>%</b>	<b>RM</b>
Capital expenditure	4,200,000	2,903,794	69.1	1,296,206
Working Capital	5,200,000	2,035,150	39.1	3,164,850
Investment in foreign countries	5,000,000	-	-	5,000,000
R & D expenses	1,500,000	1,443,328	96.2	56,672
* Listing expenses	1,300,000	1,398,995	107.6	(98,995)
Repayment of borrowings	800,000	788,842	98.6	11,158
	<b>18,000,000</b>	<b>8,570,109</b>	<b>47.6</b>	<b>9,429,891</b>

\* Note: The actual total listing expenses was at approximately RM1.72 million where, the Company utilised only RM1,398,995 out of the listing proceeds to pay for the listing expenses. The balance of the listing expenses were settled through the use of internally generated funds.

**BY ORDER OF THE BOARD**

DIRECTOR  
Kuala Lumpur  
Dated: 28 January 2005